



Vilmorin Clause & Cie  
cultivating the taste of life

February 7th, 2006

Public limited company with Board of Directors, with a capital of 145 896 429,75 euros.  
Head Office: 4 Quai de la Mégisserie – 75001 PARIS (France)  
R.C.S. Paris 377 913 728  
Fiscal year from July 1st to June 30th

**2005-2006 FIRST HALF-YEAR SALES :  
+ 4.6% WITH CURRENT DATA**

in million of euros	2005-2006	2004-2005	Variation
<b>◆ FIRST QUARTER</b>	<b>97.4</b>	<b>92.9</b>	<b>+ 4.8%</b>
Home Garden	27.2	33.3	- 18.5%
Professional	70.2	59.6	+ 17.8%
<b>◆ SECOND QUARTER</b>	<b>88.0</b>	<b>84.4</b>	<b>+ 4.2%</b>
Home Garden	22.4	30.2	- 25.8%
Professional	65.6	54.2	+ 20.9%
<b>◆ <u>TOTAL FIRST HALF-YEAR</u></b>	<b>185.4</b>	<b>177.3</b>	<b>+ 4.6%</b>
Home Garden	49.6	63.5	- 21.9%
Professional	135.8	113.8	+ 19.3%

**COMMENTS ON THE CONSOLIDATED SALES**

As from the beginning of the fiscal year 2005-2006, Vilmorin Clause & Cie has applied international accounting rules (IFRS) to establish its financial reporting.

Consequently, consolidated sales now include all sources of income concerned by the ordinary activities of the company: sale of goods and services with deduction of commercial and advertising participation costs and royalties received as far as the commercial activity is concerned.

Besides, it has to be noticed some changes in the consolidation scope as follows:

- in April 2005 Vilmorin Clause & Cie attained a majority position in its Japanese subsidiary Kyowa Seed, increasing its stake in the capital from 40% to 59%. From now on, the accounts of Kyowa Seed are consolidated through global integration and no longer through proportional integration as before.
- in October 2005, Vilmorin Clause & Cie sold Ferry Morse, its North-American home garden company.

Consecutively to this sale, the option has finally been taken to remove this company from the consolidation scope as from July 1st 2005.

**The consolidated sales of Vilmorin Clause & Cie were 185.4 million euros on December 31st 2005, the closing date of the first half-year 2005-2006, an increase of 4.6% compared to the same period last year.**

**At constant currency rates this represents an evolution of 3%.**

**Restated for all scope and currency variations, 2005-2006 consolidated half-year sales are stable compared to the previous fiscal year.**

On the basis of French accounting rules applied until the closing of fiscal 2004-2005, consolidated sales for the first half-year 2005-2006 are 187.5 million euros of which 51.3 million euros for the Home Garden business and 136.2 million euros for the Professional division ; the increase is 4.1% with current data.

### **COMMENTS ON SALES BY DIVISION**

- On December 31st 2005 Home Garden Division sales for the first half-year were 49.6 million euros, down by 21.9% compared to the first half-year 2004-2005. At constant scope and currency, these sales are down by 5.6%.

During this semester, the Home Garden division business is mainly influenced by the commercial reorganization plan adopted in Flora Frey (Germany). Other companies of the division record contrasting performances especially due to a dull consumption on the French market.

- The Professional Division sales for the first half-year were 135.8 million euros, up by 19.3% compared to the previous fiscal year. Restated at constant scope and currency rates, the evolution of sales is 1.8%.

Except the Japanese company Kyowa Seed of which trade activity sustained a strong contraction (-15%), other companies of the division achieved good performances, globally beyond announced goals.

### **OUTLOOK**

Sales for the first half-year represent, on average, a little more than one third of Vilmorin Clause & Cie's annual sales.

**Taking into account information provided above and current bookings, Vilmorin Clause & Cie's perspectives for an increase in margins and results for fiscal year 2005-2006 are on line with forecasts.**

## **COMING PUBLICATIONS**

Half-yearly results for the first half-year 2005-2006 (on December 31st, 2005) will be published on April 5th at the end of the day.

Sales for the third quarter 2005-2006 (on March 31st, 2006) will be published with comments on May 11th at the end of the day.

*World leader at the cutting edge of innovation, Vilmorin Clause & Cie has been creating, producing and marketing vegetable seeds for vegetable production markets and amateur gardening for 260 years.*

*Its strategy and growth perspectives combined with a responsible view of its development, make its stock an efficient and high-profit security.*

*Listed on Eurolist by Euronext Paris since 1993, Vilmorin Clause & Cie's quotation is included in the CAC Mid 100 and SBF 250 indices.*

*ISIN code: FR0000052516 (RIN) –Reuters code: VILM.PA*

*Website: [www.vilmorinclause.com](http://www.vilmorinclause.com)*

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